

# Collective Bargaining & Collective Agreement Negotiation

Date : 22 April 2025  
Venue : Sunway Hotel  
Big Box, Johor  
Time : 9.00 am - 5.00 pm

## TRAINER'S PROFILE



**Dato' Hj Jalaldin Hussain**  
MEF Senior Principal Consultant –  
Industrial Relations

Prior to joining Malaysian Employers Federation in June 2021 as the Senior Consultant – Industrial Relations, Dato' Hj Jalaldin Hussain was the Chairman of Industrial Court in Kuala Lumpur (Task Force) with effect from 14 March 2018. Upon reading law with the University of Malaya in 1982, he joined the Anti-Corruption Agency as Deputy Public Prosecutor (DPP). In June 1983, Dato' Hj Jalaldin was appointed as the DPP for the State of Perak and then as the Senior Assistant Registrar to the High Court of Johor Bharu. He was subsequently posted as Senior Assistant Registrar to the High Court Kuala Lumpur in the same year and was performing his duties as a Magistrate in Rawang, Selangor. In 1985, he was appointed as a Senior Federal Counsel with the Attorney General's Chambers. Dato' Hj Jalaldin then moved back to the Anti-Corruption Agency as a Deputy Prosecuting Officer. In June 1990, he was posted to the Ministry of Home Affairs as Senior Federal Counsel and in 1992, he was posted to the Attorney General's Chambers as DPP.

Thereafter, in 1994, he was appointed a 'Judge Advocate General' with the Ministry of Defence. Following that, he was posted as Senior Federal Counsel, with Attorney General's Chambers in 1998. In the same month, he was posted as Official Assignee and Official Receiver, a position he held until 2000 when he was appointed as Legal Advisor to the State of Kelantan. This was followed with an appointment as Director General of Institut Latihan Kehakiman dan Perundangan (ILKAP). In 2005, Dato' Haji Jalaldin was the Assistant Commissioner with the Legal Advisory Department. In 2006, Dato' Haji Jalaldin was appointed as the Chairman of Industrial Court Kuala Lumpur till his retirement in August 2014. Dato' Hj Jalaldin has vast experiences in the field of industrial relations and human resource development and management and has adjudicated on numerous Industrial Court cases. He re-joined the Industrial Court as Task Force Chairman in 2018 and retired on 31 December 2019. On 16 June 2021, he joined MEF as Senior Consultant – Industrial Relations.

## Objectives



*This program is designed to provide participants with in-depth knowledge on the preparations involved before the commencement of a collective bargaining. Participants will be able to handle effective collective bargaining & negotiations process, thus keeping harmonious working environment.*

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## Course Content

- 8.30 am - 9.00 am  
*Welcome & Registration*
- 9.00 am - 9.10 am  
*Introduction of the Training*
- 9.10 am - 10.30 am  
*Introduction, Theory and Preparation of Collective Bargaining*
- 10.30 am - 10.50 am  
*Tea Break*
- 10.50 am - 1.00 pm  
*Group Activity & Overview of CA Negotiations*
- 1.00 pm - 2.00 pm  
*Lunch Break*
- 2.00 pm - 4.30 pm  
*Laws on Intimidation during CA Trade Disputes*
- 4.30 pm - 5.00 pm  
*Q & A Session*
- 5.00 pm  
*Tea Break & End of the Session*

### TOPIC OUTLINES

- 1. Collective Agreement Challenges with Unions**
- 2. Company Preparation for Collective Bargaining**
- 3. Company Preparation for Negotiations**
  - Preparation on Company's Proposal
  - Preparation for CA Signing
  - Relevant Statutory Provisions
- 4. Industrial Court Guidelines**
  - Principal Articles in a Collective Agreement that have previously been disputed
- 5. Wages**
  - Wage Fixation Policy
  - Consumer Price Index
  - Calculation of CPI for Preparation of Adjustment

Registration  
Scan The QR Code



Registration link:  
<https://forms.office.com/r/KBFs2ENSUG>

## Course Fee

MEF Members : RM 1,400.00 per pax  
(inclusive of 8% SST)

Non Members : RM 1,500.00 per pax  
(inclusive of 8% SST)

## Payment

HRD Corp Claimable Course scheme; or  
Malaysian Employers Federation  
Account No: 105280002422 - Affin Islamic Bank Berhad

A copy of the transfer slip and invoice number  
should be **emailed to** [yeokhoon@mef.org.my](mailto:yeokhoon@mef.org.my) ;  
[natasya@mef.org.my](mailto:natasya@mef.org.my) ;  
[financesubs@mef.org.my](mailto:financesubs@mef.org.my)

Any cancellation of attendance **must be  
communicated via email to**  
[mefjb@mef.org.my](mailto:mefjb@mef.org.my) or [yeokhoon@mef.org.my](mailto:yeokhoon@mef.org.my)  
**at least 3 days prior** to the event of MEF  
reserves the right to charge the full fees for "NO  
SHOW"